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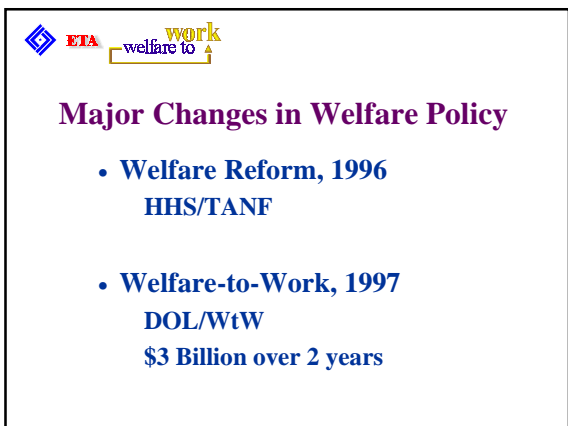
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### Welfare-to-Work Grant Initiative

- \$3 Billion over 2 years
- State Formula Grants (75%)
  - 85% to Locals
  - 15% for Governor's Projects
- Competitive Grants (25%)
  - DOL to communities

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### Competitive Grants

- Grants to Local Communities
- Complements Formula Grants
- Urban/Rural Distribution

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### Competitive Grants

#### Eligible Grant Applicants

- Private Industry Councils (PIC)
- Political Subdivisions
- Private Entities
  - (non profit and for profit)

Must Apply **“in conjunction with”**  
PIC or Political Subdivision

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**ETA** 

Round 3

**Funding Availability**

- Approx. \$240 M.
- Grant size: \$1-\$5 M.
- Award Period: 18-30 mo.

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**ETA** 

Formula and  
Competitive Grants

**Allowable Activities  
and Eligibility**

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**ETA** 

Allowable Activities

**“Work First”**

- Job Readiness
- Employment Activities
- Job Placement
- Post Employment Services
- Job Retention and Support Services
- IDAs
- Intake, Assessment, Case Management, etc.

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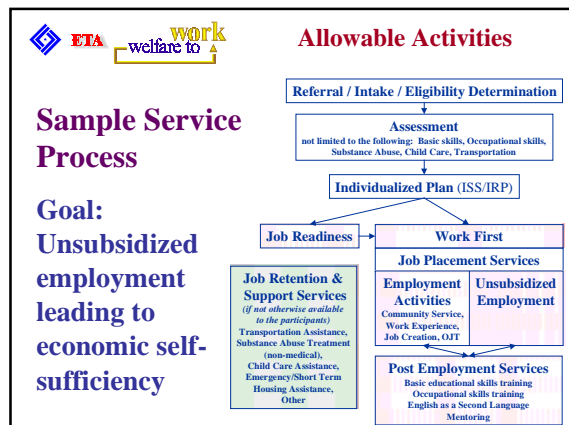
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**ETA** **welfare to work**

### Targeting Eligible Participants

- 70% - Hard to Employ  
(Minimum)
- 30% - Long-Term Welfare Dependence Characteristics  
(Maximum)

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**ETA** **welfare to work**

### Round 3

### Five Target Populations

- Noncustodial parents
- Individuals with disabilities
- Individuals requiring substance abuse treatment
- Victims of domestic violence
- Individuals with limited English proficiency

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**ETA** 

Round 3

**Evaluation Criteria**

Relative Need for Assistance	[20 points]
Innovation	[20 points]
Outcomes	[25 points]
Local Collaboration	
& Sustainability	[25 points]
Demonstrated Capability	[10 points]

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**ETA** 

Round 3

**Planned Key Implementation Dates**

Publish solicitation for grant application	January, 1999
Submittal of grant applications	April 30, 1999
Announce first Competitive Grants	September, 1999

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**ETA** 

**Grant Application Requirements**

- Solicitation for Grant Applications (SGA) in Federal Register on January 26
- Copy of the SGA on DOL/WtW Home Page at <http://wtw.doleta.gov>
- Closing: April 30, 1999 at 2:00 PM EST
- Submit four (4) copies with original signatures  
Proposals must be submitted in two (2) separate sections

(NO THREE RING BINDERS)

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**ETA** 

**Grant Applications**

**Section 1 ~ Project Summary**

**Required Elements**

- (1) Cover Sheet
- (2) Application for Federal Assistance, SF-424
- (3) Project Synopsis, ETA Form 9070
- (4) Executive Summary
- (5) Budget Information Sheet & Narrative
- (6) Certifications or evidence of efforts to coordinate

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**ETA** 

**Grant Applications**

**Section 1 ~ Project Summary**

- Omission of any of the six required elements will disqualify your application.
- These required materials will not count against the page limitation.

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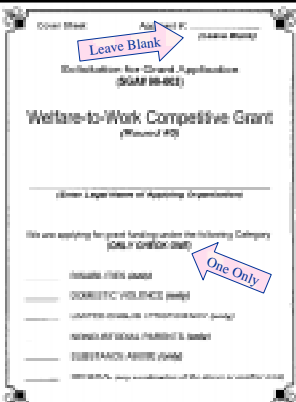
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**ETA** 

**Cover Sheet**



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[illegible][illegible]

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### Administrative Requirements

- Competitive grants - no match
- 15% Administrative Limit
- Technology costs need not count as admin
- Follow appropriate OMB circulars
- No capital improvement costs

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### Grant Applications

#### Section 2 ~ Government's Requirement

- Limited to 20 page narrative
- Must be single-spaced in (at least) 12 point type, single-sided, and pages numbered
- Any narrative material in excess of the 20 page limit may not be reviewed by the rating panel

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### Grant Applications

#### Section 2 ~ Government's Requirement

- Clearly address the requirements in the Statement of Work (SOW) and Evaluation Criteria
- Limit 10 pages of attachments (if necessary)
  - Letters of commitment; NO letters of support

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**ETA** 

**Grant Applications**

**Grant Review Process**

- Pre-screened for eligibility as follows:
  - PIC/Political subdivision
  - private non-profit organization
  - private for-profit organization
  - Required six (6) elements
- Review and rating of “eligible” applicants against evaluation criteria only. (Possible 100 points)

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**ETA** 

**Grant Applications**

**Grant Review Process**

- Applicants can receive bonus points:
  - 5 points for EZ/EC
  - 10 points for high priority populations
- The panel ratings are advisory in nature to the Grant Officer, and are not the only basis for award selections.

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**ETA** 

**Statement of Work**

**Part II: Statement of Work/Project Narrative**

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**ETA** 

Statement of work

**1. Description of the Service Area**

- Geographic Area
- Statistics
- Local Infrastructure Deficiencies

Criteria:  
Relative Need

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**ETA** 

Statement of work

**2. Summary of Existing WtW Resources**

- Formula
- Competitive

Criteria: Local  
Collaboration;  
Relative Need

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**ETA** 

Statement of work

**3. Analysis of Target Group**

- Demographic Characteristics
- Barriers to Employment

Criteria:  
Relative Need

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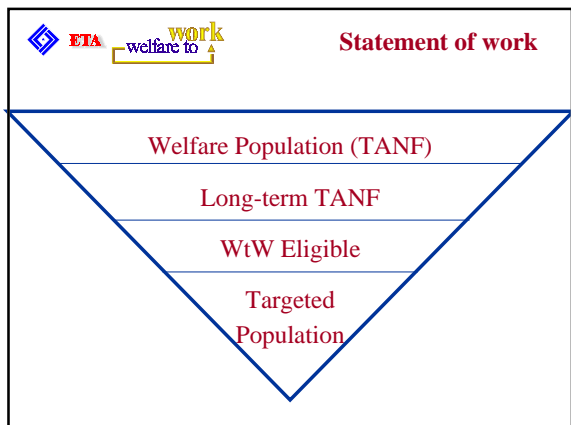
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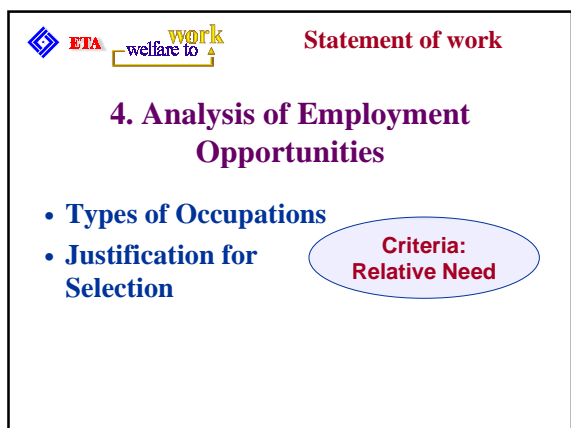
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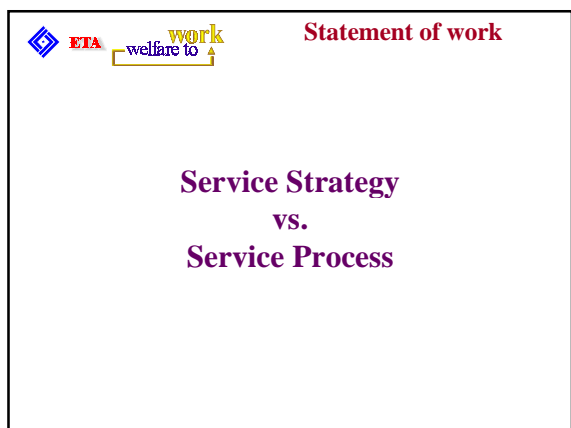
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welfare to

work

ETA

Statement of work

### 5. Service Strategy

- Specific Services
- Rationale
- Individual Support Services

Criteria:  
Innovation;  
Outcomes

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welfare to

work

ETA

Statement of work

### 6. Service Process

- Comprehensive Process
- TANF Service Process
- Contracts & Vouchers

Criteria:  
Innovation;  
Outcomes

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welfare to

work

ETA

Allowable Activities

### Sample Service Process

Goal:  
Unsubsidized employment leading to economic self-sufficiency

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graph TD
    A[Referral / Intake / Eligibility Determination] --> B[Assessment  
not limited to the following: Basic skills, Occupational skills,  
Substance Abuse, Child Care, Transportation]
    B --> C[Individualized Plan ISS/IRP]
    C --> D[Job Readiness]
    C --> E[Work First]
    D --> F[Job Retention & Support Services  
(if not otherwise available to the participants)  
Transportation Assistance,  
Substance Abuse Treatment (non-medical),  
Child Care Assistance,  
Emergency/Short Term Housing Assistance,  
Other]
    E --> G[Job Placement Services]
    E --> H[Employment Activities  
Community Service,  
Work Experience,  
Job Creation, OJT]
    E --> I[Unsubsidized Employment]
    H --> J[Post Employment Services  
Basic educational skills training  
Occupational skills training  
English as a Second Language  
Mentoring]
    I --> J
    
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**ETA** 

Statement of work

**7. Integration of Resources**

- Specific Partners/Resources
- Expand Network
- Sustainability

Criteria:  
Local  
Collaboration

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**ETA** 

Statement of work

**8. Employer Support**

- Employer Relations
- Identify Employer Commitments

Criteria:  
Local  
Collaboration

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**ETA** 

Statement of work

**9. Planned Outcomes**

**Must Address:**

- Number placed
- Average earnings
- Expected earnings (one year after placement in unsubsidized employment)
- Cost per placement

Criteria:  
Outcomes

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**ETA** 

### Proposed Performance Measures

- Job Entry Rate
- Substantive Job Entry
- Retention
- Earnings Gain

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**ETA** 

### Statement of work

#### 10. Implementation

- I.D. Activities for First 60 Days
- Implementation Schedule

Criteria:  
Outcomes;  
Innovation

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**ETA** 

### Statement of work

#### 11. Project Management Plan

- Organizational Chart
- Applicant Experience
- Use of Welfare Recipients
- Feedback Mechanisms

Criteria:  
Capability;  
Innovation

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**ETA** 

Statement of work

**12. Innovation**

- New Target Group
- New Strategies
- New Partners
- New Setting

Criteria:  
Innovation

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**ETA** 

Statement of work

**13. Community Saturation**

- Appropriateness
- Feasibility
- I.D. Local Partners

Criteria:  
Outcomes;  
Innovation

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**ETA** 

Statement of work

**14. Targeted Populations**

- Services
- Partners
- Prevalence

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**Before submitting questions:**

***READ the SGA!***

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**For SGA Questions:**

**Mamie D. Williams**

**Fax: (202) 219-8739**

**E-mail: [disgu-sga@doleta.gov](mailto:disgu-sga@doleta.gov)**

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**Welfare-to-Work Website**

**<http://wtw.doleta.gov>**

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**General  
Technical Assistance Questions:**

**U.S. Department Of Labor  
Employment & Training Administration  
Office of WtW**

**Phone: (202) 219-0181**

**Fax: (202) 219-0376**

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